

# Lead1Pass

LEAD1PASS

> Contact Us

Login / Register

Search...



HOME

ALL VENDORS

★ GUARANTEE

? FAQ

TESTIMONIALS

CART (0)



Try **PDF Demo** before you buy



## Instant Download



After Payment, our system will send you the products you purchase in mailbox in a minute after payment. If not received within 2 hours, please contact us.

## 365 Days Free Updates



Free update is available within 365 days after your purchase. After 365 days, you will get 50% discounts for updating.



## Money Back Guarantee

Full refund if you fail the corresponding exam in 60 days after purchasing. And Free get any another product.



## Security & Privacy

We respect customer privacy. We use McAfee's security service to provide you with utmost security for your personal information & peace of mind.

<http://www.lead1pass.com/>

Latest Exam Guide & Learning Materials

**Exam** : **Sharing-and-Visibility-Designer**

**Title** : Salesforce Certified Sharing and Visibility Designer

**Vendor** : Salesforce

**Version** : DEMO

**NO.1** Which features does Salesforce provide for restricting login access to the application?

Choose 2 answers.

- A. Profile-based login hour restrictions
- B. Role-based IP restrictions
- C. Organization-wide login hour restrictions
- D. Profile-based IP restrictions

**Answer:** A,D

**NO.2** The Architect at Universal Containers has created a List View to show all open Opportunities that were created in the last month, and would like to make this list view visible to certain groups of users. Which two options are available to the Architect for sharing the List View?

- A. Manual Sharing
- B. Public Groups
- C. Roles and Subordinates
- D. Profiles

**Answer:** B,C

**NO.3** Universal Containers (UC) operates worldwide with offices in more than 100 regions in 10 different countries role hierarchy to control data visibility. In the new fiscal year, UC is planned to reorganize the roles and reassign accounts owners. Which two points should an architect consider in this situation?

Which two point should an Architect consider in this situation?

Choose 2 answers

- A. Replacing Account records ownerships massively can cause data skew.
- B. Using a temporary parking lot account to improve performance.
- C. Restricting the organization-sharing configurations to private.
- D. Changing complex role hierarchy can cause a high level of sharing recalculation.

**Answer:** A,D

**NO.4** Sales Operations at Universal Container (UC) wants to create the opens to fiber appropriates for center.

In which two ways can UC hide list that are not relevant to an individual use since there will be

Choose 2 answers.

- A. Share the list views with the appropriate public group.
- B. Share the list views with the appropriate role in the role hierarchy
- C. Share the list views with the appropriate individual users.
- D. Share the list views with the appropriate queue.

**Answer:** A,B

**NO.5** At Universal Containers, users should only see Accounts they or their subordinates own. All Accounts with the custom field "Kay Customer" should be visible to all Senior Account Managers. There is a custom field on the Account record that contains sensitive information and should be hidden from all users, except 3 designated users who require view and edit access. These three users come from different user groups, and will change occasionally. Which three platform security

features are required to support these requirements with the minimum amount of effort?

Choose 3 answers

- A. Permission Sets
- B. Criteria-Based Sharing Rules
- C. Role Hierarchy
- D. Owner-Based Sharing Rules
- E. Apex Managed Sharing

**Answer:** A,B,C

**NO.6** Universal Containers (UC) is implementing Sales Cloud. During the last quarter of the financial year, .. They requested a solution in Salesforce to allow them to specify an assistance agent on the opportunity.. the assistance field. The system should automatically remove access from the previous assistant and ..

What is the optimum solution to meet the requirements?

- A. Use sharing rule to share opportunities with the assistant agent.
- B. Use opportunity team and create an assistant field, use apex to share opportunities with the assistant
- C. Use apex sharing to share and unicast opportunities with the assistant agent.
- D. Use share group to share opportunities with the assistant agent.

**Answer:** B

### **NO.7**

UniversalContainers(UC)hasimplementedcustomercommunitywithcustomercommunitylicenses for their customers. UCrequested thatanyrecord owned by its customers should be accessible byUC users in the customer support role.

How can an Architect configure the system to support the requirements?

- A. Sharing Set
- B. Apex Sharing
- C. Share Group
- D. Sharing Rule

**Answer:** C

**NO.8** Universal Containers (UC) has a custom Apex class that enforces a business process and updates opportunity field-level security permissions of read only certain user's profiles are being updated by their class.

How should the architect fix this problem?

- A. Use the With SECURITYT\_ENFORCED keyword in the SOQL statement.
- B. Add With Sharing keyword to the class.
- C. Use the IsUpdateable() Apex method to test each field prior to allowing updates.
- D. Put the code in an class that uses the With Sharing keyword.

**Answer:** A

**NO.9** Universal Containers has a custom object to maintain Job information with a private sharing model. The Delivery group is distributed through the Role Hierarchy based on geography. As the

Delivery group often collaborates on Jobs, all users in the Delivery profile required View access to all Job records. In special case, the Delivery user who owns a job must be able to grant a Product Development user access to a Job record.

Which two platform features can be used to support these requirements?

Choose 2 answers

- A. Owner-based Sharing Rules
- B. "View All" Profile settings
- C. Manual Sharing
- D. Criteria-based Sharing Rules

**Answer:** B,C

**NO.10** Universal Containers has set Opportunity Sharing to Private with Opportunity Teams enabled.

Which three options can change the Owner of the Opportunity?

Choose 3 answers.

- A. Any Opportunity Team Member on the current Opportunity.
- B. The current Opportunity Owner can transfer the current ownership.
- C. The System Administrator or a user with the "Transfer Records" permission.
- D. Someone above the Opportunity Owner in the Role Hierarchy.
- E. The user specified as the Manager on the Owner's User Profile.

**Answer:** B,C,D

**NO.11** A custom invoice object has been created with a master-detail relationship to account. The Account receivable (AR) team needs access to Invoices AR users do not own nor have access to Account records. Account OWD is set to Private. The AR team is unable to find Invoices in List views, Reports, nor in Global Search. The Architect has been asked to help troubleshoot.

What could be the issue preventing AR team members from seeing invoices?

- A. The Accounts receivable profile does not have read Permission to the Invoice Object.
- B. A sharing rule is missing to share Accounts to the AR team.
- C. The AR team profile needs to be assigned an Invoice Page layout.
- D. A sharing rule is missing to share Invoices to the AR team.

**Answer:** B

**NO.12** A sales rep at Universal Containers (UC) has manually shared an Opportunity record with internal pre-sales users. After some time, the sales rep moved to another position and all opportunities records that were owned were transferred to a new sales rep. What happened to the internal pre-sales users access to the opportunity?

- A. They still have access to the record due to inherited sharing.
- B. They still have access to the record due to team access.
- C. They still have access to the record due to implicit sharing.
- D. They will no longer have access to the record.

**Answer:** D

**NO.13** A sales rep at Universal Containers (UC) is a member of the Default Opportunity team for an account manager. The account manager created an opportunity and the sales rep is added to that

Opportunity team.

The sales rep is complaining about no longer having access to an opportunity record that the sales rep was helping with.

What is the cause of this problem?

- A.** The opportunity owner can enable/disable if the "Default Opportunity team" is able to access the record
- B.** The Account team was changed and consequently the Opportunity team members were replaced by the Account team members.
- C.** The Sales rep was manually removed from the Opportunity team.
- D.** The Sales rep was removed from the Opportunity team in another opportunity record of the same account.

**Answer:** C

**NO.14** Universal Containers has the following requirements:

- \* The Commercial Account and Consumer Account support departments should not collaborate.
- \* The Commercial and Consumer sales users roll up to the same VP of Sales, but there should be no collaboration between sales departments.
- \* The Commercial sales department should share its customers with the Commercial support department.
- \* The Consumer sales department shares its customers with the Consumer support department.
- \* The Commercial and Consumer support departments roll up to the same Support Director.
- \* The sales departments will remain the Account Owner for the Accounts that they sell to.

What is the recommended Org-Wide Sharing Default for Accounts, and how would the Architect enable proper Commercial and Consumer Sales to Support Account Sharing for this scenario?

- A.** Private Account Sharing with Sharing Rules from Commercial Sales Group(s) to Commercial Support Groups(s) and Consumer Sales Group(s) to Consumer Support Group(s).
- B.** Private Account Sharing with Sharing Rules from Commercial Sales Role(s) to Consumer Support Role(s) and Consumer Sales Role(s) to Commercial Support Role(s).
- C.** Read-Only Account Sharing with Sharing Rules from Commercial Sales Role(s) to Consumer Support Group(s) and Consumer Sales Role(s) to Commercial Support Groups(s).
- D.** Private Account Sharing with Sharing Rules from Commercial support Role(s) to Commercial Support Role(s) and Consumer Sales Role(s) to Consumer Support Role(s).

**Answer:** A

**NO.15** Which three capabilities are available with Enterprise Territory Management? Choose 3 answers

- A.** Create a public group with Territory
- B.** Assignment of Territory on Opportunities
- C.** Integration with Collaborative Forecasting
- D.** Metadata API Support
- E.** Share a report or dashboard folder with a Territory

**Answer:** B,C,D

**NO.16** Which two options provide implicit record access to users? Choose 2 answers

- A. Access to child opportunities for the owner of the parent account
- B. Read-only access to parent account for a user with access to a child case
- C. Read-only access to parent account for a user, based on a criteria-based sharing rule
- D. Access to related leads for the owner of the parent campaign

**Answer:** A,B

**NO.17** Which two options can be selected to share data with when creating a sharing rule?

Choose 2 answers

- A. Profiles
- B. Users
- C. Public Groups
- D. Roles

**Answer:** C,D

**NO.18** When you make changes to roles and groups Salesforce locks the entire group membership table, which makes it impossible to process group changes in multiple threads to increase throughput on updates.

**Answer:**

Granular Locking